



OSPREY



NEWSLETTER

FALL 1994

INSIDE

2

Osprey Population Increases

2

Trim-Pic II: Efficiency in Recycling Trim Waste

2

Osprey Shares in Georgia's Growth

3

Fielding Your Questions

3

Part and Parcel

4

What's New?

4

On the Drawing Board

OSPREY BUILDS A BIGGER NEST

by Kirk Harpole

WE ADD 6,000 SQUARE FEET FOR PRODUCTION, WAREHOUSE, AND SHIPPING FACILITIES


This summer Osprey gained some breathing room, adding 6,000 square feet to its Atlanta home. The new space houses shipping, warehouse, and production facilities, including a new coating system that will enhance the finish on Osprey equipment. With this addition we have maximized our use of the Atlanta location, bringing the total of our office and production space to 44,000 square feet.

NEXT, AN EXPANSION FOR RESEARCH AND DEVELOPMENT

In 1995, we will be turning our energies to the Product Development Center in Conyers. The Conyers facility is home to the research and

development that are part of Osprey's lifeblood, and its 14,000 square feet hold not only a full line of Osprey test equipment and systems, but the machine tool equipment as well. In Conyers, too, Osprey needs room to spread its wings.

AN INVITATION TO TOUR OUR FACILITIES

We'd like to share our progress with you, and as we celebrate our 20th anniversary this year, we invite you to visit our growing home. Please call us to arrange a tour, and watch for our winter newsletter for more about our 20th birthday celebration. 



THE OLYMPIC GAMES COME TO OSPREY'S HOMETOWN

by Jeff Orwig




If you find yourself traveling to Atlanta in the summer of 1996, we won't be surprised to find out that Osprey is not the only attraction. The 1996 Summer Olympic Games may be another reason for the visit.

Tickets for the 1996 Olympic Games will be for sale in the spring of 1995. You can obtain more information by entering your name on the Olympics mailing list. Send a

postcard with your name, address, and daytime phone number to:

Atlanta Olympic Tickets
P.O. Box 1996
Atlanta, GA 30301-1996

If you will be in Atlanta for the Games, please plan on calling us. We'd be happy to give you a tour of our production facilities and Product Development Center. Make us a part of your Atlanta Olympic Experience. 

OSPREY POPULATION INCREASES

NEW FACES, NEW VOICES AT OSPREY



Several people you may never see, or speak with, are nevertheless a definite presence here, making all of our jobs easier. Working daily with our international representatives is **Donna McDermott**, who comes to us from the Diplomatic Corps of the U.S. State Department.

Cathy Hawkins has joined the accounting department and brought them some much-needed relief, doing, in her own words, "a little bit of everything."

Vera Kalipetis draws on her background in exporting to coordinate Osprey's international shipments, as well as assisting the sales staff.

In the Engineering Department we have two arrivals. **Troy Kenyon**, our newest engineer, is a graduate of Tulane University with five years' experience in the nonwovens and plastics industries. Helping to coordinate our Engineering Department is **Donna Young**. She organizes the wealth of information that accompanies our engineering projects, and will be your contact when you are unable to reach your project engineer.

VOICE MAIL ALLOWS YOU TO COMMUNICATE AT YOUR CONVENIENCE

Voice Mail has arrived at Osprey. Calling us will now be easier than ever, and a "live" operator will still answer our phones during business hours. 🌐

THE TRIM-PIC II: INCREASES EFFICIENCY IN RECYCLING TRIM WASTE

REPLACES TRADITIONAL VENTURI-TYPE INDUCTORS AND CUTTERS

by Tom Barron, Jr. and Jeff Greene

In the plastics and nonwovens industries, manufacturers profit by recycling their trim waste, saving the cost of both virgin materials and waste disposal. For years, venturi-type inductors and cutters have been used in trim-removal systems to convey waste to granulators or collectors. Now these venturi-type inductors and cutters can be replaced by the Trim-Pic II.

THE TRIM-PIC II USES A PRESSURE BLOWER FOR A CONTINUOUS FLOW OF MATERIAL

The key to an efficient trim removal system is a smooth and steady flow of material from the pick-up nozzles to the granulator. The Trim-Pic II System replaces the traditional pull-through blower with a pressure blower, which pulls a continuous ribbon of trim into and through the grinder cutting chamber. The same blower then conveys the ground material either back to feeding equipment on the production line or to a densification system. Other "pull-through" systems allow material in the cutting chamber to blind-over the grinder screen, creating back-pressure and loss of material flow to the grinder.

BY-PASS SYSTEM INCREASES THROUGH-PUT CAPACITY

As a further improvement, the Trim-Pic II employs a state-of-the-art By-Pass System to constantly monitor the differential pressure across the grinder screen, maintaining constant pick-up suction and grinder evacuation. With the By-Pass System in operation, the grinder through-put capacity exceeds that of conventional grinder evacuation systems.

Call an Osprey sales engineer for more information about the Trim-Pic II and complete recycling or densification systems. 🌐

OSPREY SHARES IN GEORGIA'S GROWTH

GEORGIA EXPORTS RISE

International trade activity in Georgia increased 13.1 percent in the first quarter of 1994, compared with the same period a year ago, according to the Wachovia World Trade Index. Georgia exports for the quarter totaled \$2.3 billion, 17.3 percent above the first quarter of 1993.

"Georgia's double digit growth over the past year has been fueled by a dynamic manufacturing sector," says G. Joseph Prendergast, chief executive officer of Wachovia Bank of Georgia. Among the noteworthy increases he cited was that in exports of industrial machinery and equipment, which rose 31 percent to \$317 million.

We at Osprey enjoy working in a city with the dynamism and energy of Atlanta, and we thank you, our customers, for making us part of this successful trend. 🌐

FIELDING YOUR QUESTIONS: RECOMMENDATIONS FROM FIELD SERVICE

by Dave Colburn

UPGRADED AUTOLUBE GRAPHITE TANK

Several customers noted the difficulty of filling the autolube reservoir, and of determining the level in the tank. Osprey listened! We have substituted a clear tank for the original and have also enlarged the filling port to 1 1/2 inches (38 mm). Contact the Osprey Parts Department to order this replacement tank assembly, part number PNU MSC 07668.

PULP WRAP RECLAIM SYSTEM


Working in tandem with other reclaim systems, this improvement allows you to process the pulp overwraps that are normally removed and discarded, and to reclaim damaged rolls. Although designed primarily for processing pulp, it adapts to other materials, such as tissue.

PARTICULATE EMISSIONS MONITOR

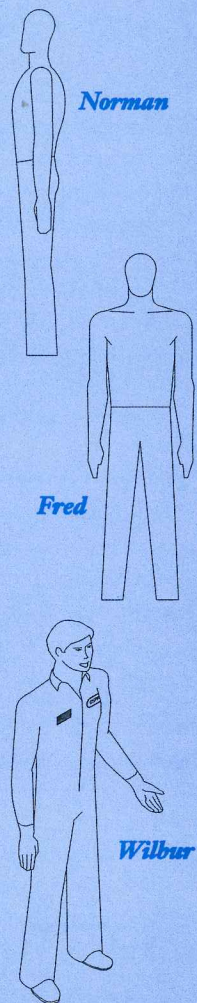
This monitor acts as a maintenance indicator on the Osprey Drum Filter. Installed in the main exhaust duct, it detects significant changes in particle flow, and sounds the alarm for a torn filter media or similar malfunction. This early warning can save you from expensive roof repairs or costly clean-ups that generally result from excessive particulate emissions.

CONTINUOUS SEAL HOLDING BAND ASSEMBLY

Our Winter 1993-1994 Newsletter offered an installation tip for the continuous seal, showing a holding band assembly that solves any adjustment problems. The assembly includes a media holding band with seal cleats and spacers attached, and will be used on all of our drum filters in the future.

Call Dave Colburn for more information on this assembly and any of the other developments listed here. 

Upgraded Autolube Graphite Tank: Clear Tank and Wider Port for Easier Filling



Norman

Fred

Wilbur

Norman, Fred, and Wilbur occasionally wander into the engineering drawings we send you. They are the cast of characters created by our drafting department to convey equipment size on a drawing. Norman, Fred, and Wilbur are, coincidentally, all the same height — 6 feet, or a little less than 2 meters.

PART AND PARCEL: UPDATES FROM THE PARTS DEPARTMENT

by John Linehan

FASTER ORDERING


Voice Mail now allows you to order parts with less holding time. You can reach **John Linehan** at Extension 230, and **Sandra Eidson** at 258. EDI capability also gives you the option of faxing your orders to (404) 634-1401.

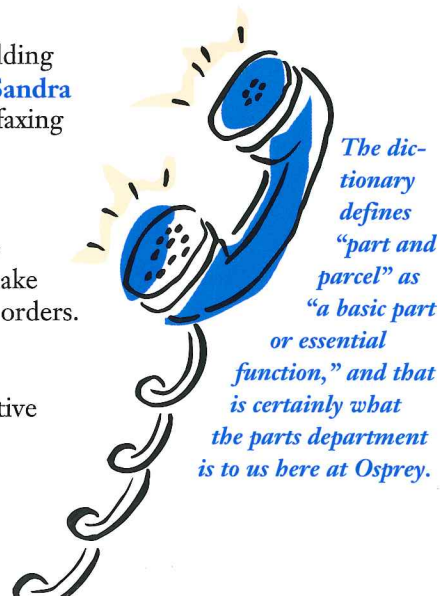
NEW WAREHOUSE MANAGER

Behind the scenes, **Mike Sharp** has been promoted to Warehouse Manager. His years of warehouse experience make him the ideal man to have a hand in shipping all your parts orders.

OTHER NEWS

We offer electrical parts for control panels at competitive prices, coupled with Osprey engineering expertise.

An updated parts catalog is in the works. 



The dictionary defines "part and parcel" as "a basic part or essential function," and that is certainly what the parts department is to us here at Osprey.

WHAT'S NEW?

by Marty Price

HIGH TEMPERATURE DRUM FILTER

- Operates in temperatures exceeding 300°F.

WHOLE DIAPER BALE OPENER

- Opens bales of all kinds of disposable products


QUALITY FIBER PRE-FILTER • AN EXTENSION OF THE DIRTY AIR END OF THE DRUM FILTER

- Permits the drum filter to handle much greater quantities of material
- Classifies fibers and dust prior to the drum filter
- Provides an alternative in some cases to a stand-alone separator prior to the drum filter

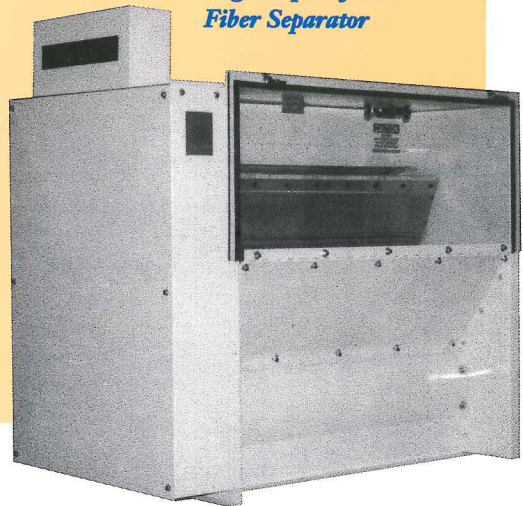
MS-4 MECHANICAL SEPARATOR

- For high capacity fiber applications
- Fills a VH-2448 hopper from bottom to top in under 30 seconds

VIDEO TRAINING SESSION

- For Continuous Seal (available from our office) 

*MS-4: High Speed,
High Capacity Air/
Fiber Separator*



ON THE DRAWING BOARD

by Marty Price


PNEUMATIC S.A.P. LOADING SYSTEM

- To replace conventional helix conveyors while allowing greater distance and flexibility in transporting granular material

LOW COST HOUSEKEEPING VACUUM SYSTEM

- To clean around production equipment, shop area, and other spaces

HUMIDITY CONTROL SYSTEM

- For individual production lines, Reclaim Systems, S.A.P. Extraction Systems 

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NEWSLETTER

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